



TANZANIA SESAME CROP EXPORT AND TRADE

Joseph Nzunda – National Coordinator for Sesame Research Program
Zabron Ngamba – Researcher

**Tanzania Agriculture Research Institute
(TARI – NALIENDELE)**

Contacts: nzundajose@yahoo.com +255 784 487 948 and zngamba@yahoo.com +255 784 237 239



SESAME CROP SUMMARY



PRODUCTION OF SESAME

- Tanzania rank number four among top 10 sesame producers in the world (FAOSTAT,2022).
- For the year 2020 Tanzania exported Sesame about 540,000 tonnes
- For this year 2022, till Aug 15, Tanzania has exported more than 52,000 tonnes (warehouse receipt system)
- These produce are from two giant sesame producer regions (Lindi and Mtwara).
- Little sesame seeds (0.25% from produced sesame) are consumed locally and others are saved as seeds for other cropping season.
- Sesame market is through Warehouse receipt system and contract farming

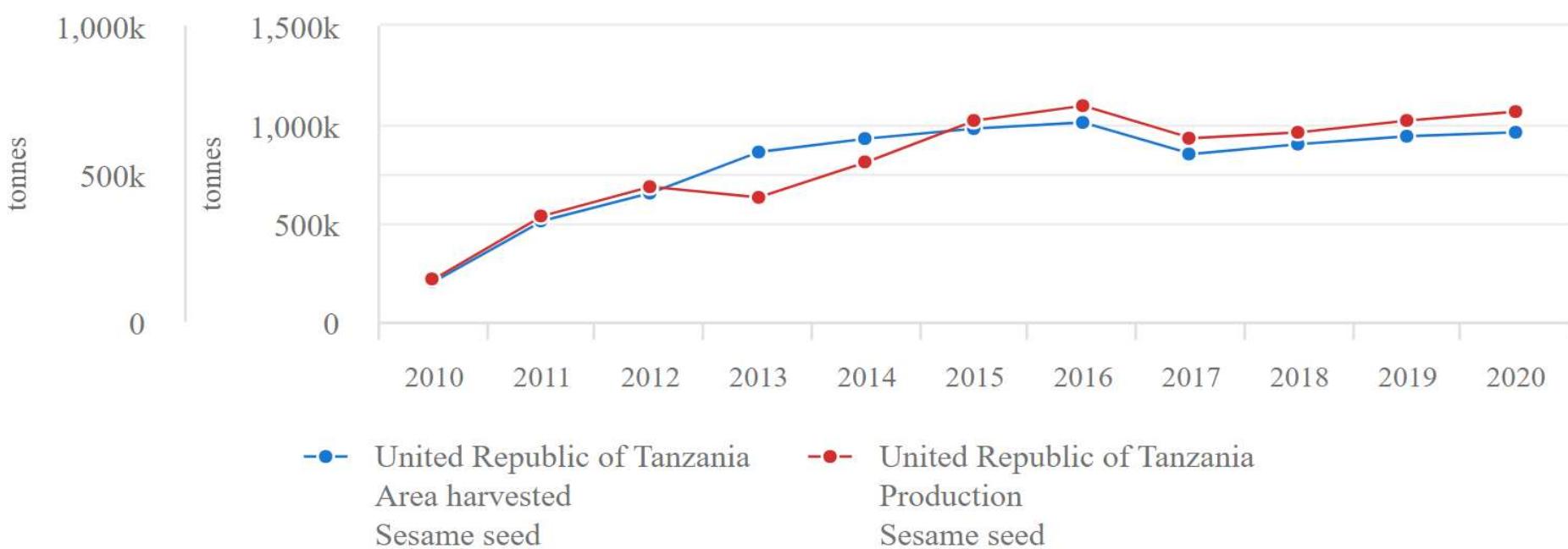


CROP SUMMARY contd.....



Production/Yield quantities of Sesame seed in United Republic of Tanzania

2010 - 2020



Source: FAOSTAT (Aug 12, 2022)



2022 SESAME CROP STATUS



- The expected land for sesame production were 799,000 ha
- Expected sesame production were 1,198,500 tonnes
- The southern part of Tanzania (Lindi and Mtwara regions) accounts 70% of the sesame production
- The expected production from these regions were 838,950 tonnes
- However the actual production in this year 2022 for this big producers regions is less than 70,000tonnes
- Up to 08th August 2022 Lindi and Mtwara has exported 52, 000 tonnes.



2022 SESAME CROP STATUS cont..



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SESAME CROP STATUS cont..



Sesame plants



seed colour type



SESAME CROP STATUS contd..



Challenges facing Sesame production in Tanzania in 2022

- **Major challenges**

- Un predictable market price (effect of COVID-19)
- lack of funds/sponsors who can contribute to research and extension services.
- Sesame insect pest (Flea beetle)
- Insufficient of friendly technology for sesame seed planting

- **Minor challenges**

- Unreliable rainfall, poor agronomic practices, and sesame diseases



OPPORTUNITIES AVAILABLE IN TANZANIA

- Availability of suitable land for sesame farming
- Availability of strong Sesame Research Program ready to collaborate with investors/sponsors
- Good Policy for investors
- Peace country
- Willingness of farmers and leadership
- Availability of improved sesame seeds





2022 SESAME CROP AND PRICE EXPECTATION



QUALITY OF CROP: The quality is standard because of the maximum use of improved sesame varieties, most cultivated sesame seeds are white in colour with >50% oil content

SIZE OF CROP: not more than 700,000 tonnes

PRICE EXPECTATION (FOB BASIS IN USD/TONNE)

Price expectation should be **more than USD 1600 /tonne**

- due high price of agricultural input and cost of production



LOGISTICS, CURRENCY AND SHIPPING



Procedures

- The exporter should apply for phytosanitary certificate from TPHPA
- The exporter intending to export Sesame seeds should apply for plant export permit to the Ministry of Agriculture
- The Exporter must apply for Health certificate from TFDA if needed by the exporting country.
- Inputs for the Exportation in Sesame Company Registration Certificate from BRELA
- TIN Certificate and Tax Clearance Letter from TRA
- Valid Business License from BRELA
- Certificate of origin from TCCIA
- Import permit from the importing country
- Pro-forma Invoice
- Packing List & Phytosanitary Certificate
- For shipping, the exporter may use Agents (Clearing and Forwarding Agents) who will handle most all procedure concerning shipping.



EXPECTATIONS FROM BUYERS



- Good sustainable market **price more than US\$ 1600/tonne**
- Sesame **quality standards** from both buyers and consumers.
- **Quantity of sesame** required
- Buyers preferences
 - **These should be well known before planting**
 - **Will influence more farmers to produce sesame**



THANK YOU

GOD BLESS US ALL